2024-2025 COMPANY PROFILE JUST.

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## Creating **New Direction**

Since its founding, JUSTSYSTEMS CORPORATION has been creating and providing high-value-added products by utilizing its unique viewpoints as well as planning and development capabilities.

In our rapidly changing society, we will continue to take on the challenge of "Creating New Direction"



#### Our Business

We provide software and services such as the "SMILE ZEMI" tablet-based distance learning system and the "ATOK" Japanese input system to a wide range of customers, including private sector companies, government institutions, local governments, schools, and hospitals.

## For Home Education [Japan / Overseas]

Tablet-Based Distance Learning System

SMILE ZEMI



## For Education Business [At School]

Learning Cloud for Elementary and Junior High Schools

SMILE NEXT



#### For Individuals

Input and Document Creation Solution

ATOK Ichitaro JUST PDF



#### For Enterprise Business

Solutions for Digital Transformation (DX)

JUST.DB JUST.SFA Actionista!

Solutions for Internet Research

Fastask Sprint



#### For Public Institutions

Office Software for Public Institutions

JUST Office JUST Government JUST Police



#### For Medical Institutions

Solutions for Medical Institutions

JUST DWH JUST Medical ATOK Medical



06 07

## Tablet-Based Distance Learning System

In order to facilitate development of good study habits and improve academic performance, the most important goal is to help learners enjoy studying.

SMILE ZEMI provides a curriculum suitable for each child and a mechanism to maintain motivation so that children can study willingly, which thereby supports the establishment of good study habits and improvement of academic performance.



#### For the Domestic Market



[Infant Course]
[Elementary School Student Course]
[Junior High School Student Course]
[High School Student Course]

#### First Tablet-Based Distance Learning System in Japan

This is a distance learning system introduced in 2012 that utilizes tablets. Having considerable feeling for "writing" in the same way as when using paper, we produce high-quality learning outcomes. We provide sequential learning experiences from early childhood through high school, offering Al-driven personalized educational materials for each student.

#### For Overseas Market



[Elementary School Student Course]

## High-quality new learning environment in line with the U.S. Educational Standards

This is a home learning service provided to elementary school students (Grade 1 - Grade 5) in accordance with the US Educational Standards "Common Core State Standards". In the United States, where cram schools and tutors are commonly utilized, we propose a new style of out-of-school learning that allows students to work independently at home.

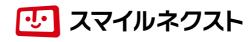
# Learning Cloud for Elementary and Junior High Schools

In elementary and junior high schools, there is a need to change the way teachers teach and work, and how students learn.

Accordingly, we propose a new way of education by utilizing 20 years of planning and development know-how of learning software.

We provide the environment necessary for education that comprehensively incorporates ICT as well as teacher training on how to utilize products, and thereby support the development of the qualities and abilities necessary for children who will lead the next generation.





#### SMILE NEXT Learning Cloud for Elementary and Junior High Schools

## Fostering information utilization skills through new learning practices

This is a learning cloud for users to practice learning proactively, interactively, and therefore deeply. It consists of applications and teaching materials suitable for a one-PC-per-student environment realized by the GIGA School Program of the Ministry of Education, and enables students to utilize ICT on a daily basis. This learning cloud promotes the improvement of teachers' ability to teach ICT utilization, and the development of children's ability to utilize information.

#### Input and Document Creation Solution

This is an era in which everyone "writes" sentences on smartphones and/or PCs.

A Japanese input system that makes input and conversion between Japanese character sets easier, and a word processing software system specializing

in Japanese documents are critical for our daily lives.

We provide solutions that make life richer and more comfortable by making products that are required by people and that make life more convenient.





ATOK Passport
Japanese Input System

## Makes every Japanese input in daily life comfortable

A Japanese input system that realizes highly accurate and comfortable character conversion. For nearly 40 years, we have consistently been providing an ideal input experience that matches the times and lifestyles, across multiple devices, such as personal computers, smartphones, and tablets.



Ichitaro

Japanese Word Processing Software

## Outstanding ease of use, enabling smooth document creation

This is Japanese word processor software that we have shipped a cumulative total of more than 20 million copies since its release in 1985. We have refined the comfort of Japanese input and editing over many years, and realized beautiful and expressive document creation. It continues to evolve to become a tool that fits in the hands of a wide range of people, from beginners to professional writers.



JUST PDF
PDF Software

## Responding to Diverse Needs of Digital Document Users

This PDF software is equipped with functions such as digital signatures and certificates, in addition to basic operations such as those involving creating, converting, and editing PDF files. It helps to promote paperless workflows by eliminating seals and approvals, and increases operational efficiency.

## Solutions for Digital Transformation(DX)

Companies that are required to grow continuously while responding to changes in customer needs and the market environment.

We provide a range of solutions to lead your businesses to success,

such as faster business decision-making through DX, and improved sales efficiency.





#### JUST.DB

No-code Cloud Database

## Promoting DX with Various Functions and High Scalability

This is a completely no-code cloud database that enables you to build a wide variety of business operating systems necessary for your company. With simple and high-speed development facilitation that does not require programming knowledge and with a high degree of customizability, it quickly solves business issues and strongly supports DX.



#### JUST.SFA

Sales Support Cloud Service

## Supports strengthening of sales force and thereby accelerates business growth

By visualizing and sharing sales activities that are prone to being personalized, you can address issues that arise in sales activities as company-wide issues. Furthermore, with Sales Force Automation (SFA) you can centrally manage a series of information items related to marketing, such as sales, orders, contracts, and inventory, and allocate limited corporate resources efficiently and optimally.



#### Actionista!

All-in-one Business Intelligence (BI) Solutions

#### Data-driven decision-making with "Easy Analysis"

This is a Business Intelligence (BI) solution that aggregates and visualizes various business-related data at ultra-high speed, and strongly supports analysis and reporting work. It realizes an environment in which a staff member of a business department can easily carry out operations from data acquisition to analysis. It will greatly contribute to the creation of an organization that can make quick data-based decisions.

# Solutions for Internet Research Data-driven decision-making and quantitative and qualitative research for that purpose. In order to further support research activities, which are critical for the activities of companies and organizations, we provide a self-directed Internet research service utilizing software development technology we have cultivated over many years.



#### Fastask

Self-directed Internet Research



This is a service for self-directed Internet research that allows you to create, distribute, and aggregate questionnaires at overwhelming speed. It can conduct a survey of 3 million active monitors, narrowed down by various attributes. This enables you to identify a rationale for driving your business forward in a short period of time.



#### Sprint

Online Interview Service

## Finds "Why" from consumers through qualitative research

This is an online interview service that enables you to easily conduct interview surveys. Matching with a target person in 5 minutes and conducting a real-time interview via chat or video. It enables you to obtain insights from real consumers, and quickly reflect them in planning, development, and marketing measures.

## Office Software for Public Institutions/ Solutions for Medical Institutions

At local governments, government agencies, and medical institutions, the exchange of documents takes up a large proportion of the work. In addition to using technical terms, high-level speed and efficiency are also required. In order to improve operational efficiency and maximize results in a range of various fields, we provide a wide variety of products by utilizing technologies of office software and ATOK.











JUST Office JUST Government JUST Police JUST Medical Integrated Office Software by Market

## Solves Office Problems and Streamlines Document Creation

This is domestically manufactured integrated office software that contains word processing, spreadsheet, presentation, PDF software, and more. It makes daily document creation work easier, and can significantly reduce costs. Equipped with the "ATOK Pro" Japanese input system as standard, this software supports efficient document creation with highly accurate conversion capability.



JUST DWH

Data Warehousing for Medical Care

## Integrates data in different places in a hospital and converts it into useful information

This is a data warehouse for medical care that integrates data from a wide variety of medical information systems to enable users to extract useful information. By facilitating search, extraction, and analysis of digital data scattered throughout a hospital, it will improve hospital management, enhance the quality of medical care, and increase work efficiency.

## **ATOK Medical**

ATOK Medical

Japanese Input System for Medical Care

## Enables error-free and accurate input operation in the medical field

This is a Japanese input system specifically created for the medical field. By using it together with "Medical Dictionary for ATOK", you can enter complicated names of diseases and drugs without errors. It smoothly links to electronic medical records and comes equipped with a roaming function that enables you to use the input environment anywhere in a hospital.

#### Sustainability

## Contributing to the Realization of a Sustainable Society through our Business

In creating new values and providing them to society, we will continue carrying out responsible business activities through our efforts to improve environmental, society and governance (ESG) factors, and to support achievement of the UN Sustainable Development Goals (SDGs).

#### SUSTAINABLE GOALS

## Human Capital Management

## Developing Human Resources Who Create a New Direction

Our basic policy is to actively recruit a diverse range of human resources and foster each and every employee to grasp the essence of issues, think them through, and continue to create a New Direction.

#### Creating an Environment Where Employees Can Continue to Change and Grow

In order to create an environment where each employee is able to have a strong sense of ownership and can continuously adapt and grow, we are implementing the following human resource initiatives and systems.

- · Optimal staffing
- $\cdot$  Various training and a subsidies system for qualification acquisition
- $\cdot$  A target management assessment system and a profit-sharing system
- · A childcare leave system, a system for designating working hours, a system for working from home, etc.

#### Details of our efforts are published on our corporate website.

https://www.justsystems.com/en/corporate/sustainability.html



#### Corporate Overview

Name JUSTSYSTEMS CORPORATION

Founded July 7, 1979
Incorporated June 2, 1981
Capital 10.14 billion yen
President & CEO Kyotaro Sekinada

Number of Employees 303(consolidated, as of March 2024)

Major banks Sumitomo Mitsui Banking Corporation, MUFG Bank, Ltd

Listed market Prime Market of the Tokyo Stock Exchange

(Securities Code:4686)

Net Sales 40,985 million yen

(consolidated:fiscal year ended March 31,2024)

Operating Income 17,041 million yen

(consolidated:fiscal year ended March 31,2024)

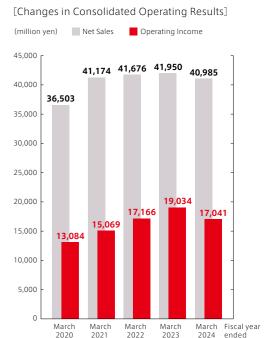
Ordinary Income 17,384 million yen (consolidated:fiscal year ended March 31,2024)

11.636 million ven

(consolidated:fiscal year ended March 31,2024)

Business Activities Planning, development, and provision

of software and related services



#### [Head Offices and Offices in Japan]

Tokyo Head Office	Nishi-Shinjuku 6-8-1 Shinjuku-ku, Tokyo,	163-6017 Japan	Phone: +81-3-5324-7900
Tokushima Head Office	Hiraishiwakamatsu 108-4 Kawauchi-cho, Tokushima, Tokushima Prefecture,	771-0189 Japan	Phone: +81-88-666-1000
Tokyo Sales Office	Nishi-Shinjuku 6-8-1 Shinjuku-ku, Tokyo,	163-6017 Japan	Phone: +81-3-5324-7900
Nagoya Sales Office	Nagoya Intercity, Nishiki 1-11-11 Naka-ku, Nagoya, Aichi Prefecture,	460-0003 Japan	Phone: +81-52-857-7778
Osaka Sales Office	Grand Front Osaka Tower A, Ofuka-cho 4-20 Kita-ku, Osaka, Osaka Prefecture,	530-0011 Japan	Phone: +81-6-6377-1850

#### [Affiliate Companies]

Overseas the U.S.  $\,\,$  JUSTSYSTEMS AMERICA, INC.

Canada JUSTSYSTEMS CANADA, INC.

As of June 2024

Net Income

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## Corporate Philosophy

## Creating **New Direction**

At JustSystems, we continuously create

**New Direction** that society truly demands.

We deliberate what we think is best or natural and constantly strive to create

**New Direction** for every market.

We envision the future, encourage changes, do not compromise, and continue to build an ideal environment for society.